

# EPA Contractor Forum

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EXPERIENCE. RESULTS.

CSC	<ul style="list-style-type: none"> <li>• Global, end-to-end capabilities in consulting, IT and business process outsourcing, and systems integration</li> <li>• \$14.9B in revenue / 87,000 employees in 92 countries</li> <li>• Founded in 1959</li> <li>• Commercial and Federal focus</li> </ul>
North American Public Sector (NPS)	<ul style="list-style-type: none"> <li>• Headquartered in Falls Church, VA</li> <li>• Serving virtually every U.S. Federal agency worldwide, U.S. State &amp; Local Government agencies, and Canadian Government Agencies</li> <li>• \$5.1B in revenue / 26,000 employees in 600 locations worldwide</li> <li>• Focused on life-cycle solutions and services, and transformational solutions</li> </ul>
Environmental Solutions	<ul style="list-style-type: none"> <li>• CSC's Business Area focused on environmental and natural resource programs                             <ul style="list-style-type: none"> <li>– U.S. Environmental Protection Agency (EPA)</li> <li>– U.S. Department of Agriculture (USDA)</li> <li>– U.S. Department of Interior (DOI)</li> </ul> </li> <li>• Provides IT, scientific, engineering and policy support</li> <li>• 1,300 employees and subcontractor personnel</li> </ul>

- CSC seeks to develop long-term strategic partnerships
  - Partners must demonstrate solid past performance and qualifications, and financial viability
- CSC works to ensure that the partners that team with us during the proposal stage continue during program implementation and beyond
- Subcontracting is a symbiotic relationship – it's a win-win relationship
- CSC encourages growth in the subcontractor's work share
  - “Eat what you kill” mentality
- CSC fosters and nurtures small businesses, and we encourage them on current and future opportunities
- CSC evaluates every business opportunity for small-business inclusion
  - Primarily during bid process, but will add teammates as new needs arise during implementation

- CSC's Supplier Diversity Program was established in 1981
- CSC supports an active Supplier Diversity Program
  - Reaches out to small businesses, and to large businesses owned by women, minorities, veterans and others of diverse backgrounds, to increase supplier diversity
- Supplier Diversity Program includes:
  - Outreach and advocacy for small businesses and suppliers of diverse backgrounds
  - Educating suppliers about CSC's procurement process
  - Networking with and supporting community, government and business organizations that assist small businesses and suppliers of diverse backgrounds

- The primary entry point for potential subcontractors is CSC's Supplier Diversity Web page ([www.csc.com/supplierdiversity](http://www.csc.com/supplierdiversity))
  - Complete a “CSC Supplier Profile” to be added to our database of small businesses and suppliers of diverse backgrounds
- When looking for partners, CSC also uses:
  - Small Businesses: Government’s Central Contractor Registration (CCR) ([www.ccr.gov](http://www.ccr.gov))
  - Large Businesses of Diverse Background: Department of Commerce’s Phoenix database, National Minority Supplier Development Council's (NMSDC) database, and Women Business Enterprise National Council's (WBENC) database

# Supplier Diversity Awards



EXPERIENCE. RESULTS.

- “Dwight D. Eisenhower Award for Excellence” (SBA): 1999, 2004
- Mentor Program - Nunn Perry Award (DoD): 2000, 2001, 2002
- Directors Award for Small Business Utilization - Mission Support Systems (EPA): 2004
- Directors Award for Advocacy, ITS-EPA Program (EPA) – Diane Dempsey: 2004
- Advocate of the Year (Virginia Minority Supplier Development Council) – Diane Dempsey: 2004
- 2005 Achievement Award for Excellent Support in Subcontracting to Small Business (Military Surface Deployment and Distribution Command – SDDC)
- Corporate Champion Award (Department of Veterans Affairs): 2005
- Dialogue on Diversity Freedom Award: 2005
- Global Diversity Award: 2005

- CSC provides mentoring to qualified SDBs & WOSBs in the Federal Sector, both in DOD and Civil Agencies, by utilizing their services on a bonafide contract
- CSC requires that candidates possess a minimum of two years of subcontracting experience with CSC
- CSC reviews and approves candidates for the Mentor Protégé Program based on their corporate capabilities and complimentary skills
  - Program limits participants in order to provide necessary focus for protégé development
- CSC has been awarded the Nunn-Perry Award three times for its success in the DOD Mentor Protégé Program

- Delta Computer Solutions – NASA
- East West Enterprises – U.S. Army
- Artic Slope Regional Corporation – DHS
- M1SS – DoD
- PEMMCO – U.S. Army
- SAI Tech – NASA
- OCCAM – U.S. Army
- Nvision – NGA
- MicroPact – DOE



- The EPA has established rigorous small business goals for its prime contractors, far exceeding the government wide goals
- CSC Environmental Solutions has performed very well against these goals
  - CSC subcontracted over \$57M in latest contract year in performance of EPA work
  - Approximately 65% of the subcontracted value went to Small Businesses
  - Significant participation by Small Disadvantaged Businesses, Woman Owned Small Businesses, Veteran Owned Businesses, and HubZone Businesses
- Office of Small and Disadvantaged Business Utilization (OSDBU) awarded CSC the Director's Award for Excellence in Small Business Utilization in 2004

- We are a diversified professional services organization that provides IT, business operations and specialized engineering services
- We support clients' needs for operational effectiveness and operational efficiencies so that they may achieve excellence in their core missions
- We are distinguished by:
  - Comprehensive offerings from concept through sustainment
  - Demonstrated ability to support government any time, anywhere, on any scale
  - SEI Level 5, Six Sigma, ISO 9001:2000 and ITIL credentials
  - Outstanding security expertise (SSE Level 4)
  - Strong mission-support focus
  - Extensive experience with commercial best practices
  - CSC CatalystSM methodology
  - Global alliances

- Environmental Solutions New Business Director:
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# Experience. Results.

